

### Trend Indicators

-  Greater than 5% growth
-  Between 1% and 5% growth
-  Steady growth
-  Between 1% and 5% decline
-  Greater than 5% decline

| Market                        | This Quarter versus Same Quarter Last Year   | This Quarter versus Previous Quarter   |
|-------------------------------|--|--|
| Construction Equipment Sales  | -19%  | -20%  |
| Truck Sales                   | -17%  | -3%   |
| Motorcycle Sales              | -1%   | 19%   |
| Outdoor Power Equipment Sales | 0%    | 40%   |
| Personal Water Craft          | -25%  | 89%   |
| Outboard Engine Sales         | -23%  | 13%   |
| Wholesale Tyre Sales          | 14%   | 0%    |
| Forklift Truck Deliveries     | -3%   | -8%   |



# Industry Barometer

## Quarter 4 2008

Results based on ERG Industry reporting. For more in depth analysis please email [erg@erginternational.com.au](mailto:erg@erginternational.com.au) or call 03 9093 8766. Copyright © 2009 Equipment Research Group Pty Ltd

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